



07-08 December 2016
Hanoi, Vietnam

POST EVENT REPORT



TRIỂN LÃM QUỐC TẾ VỀ AN NINH 2016

Homeland Security Expo 2016
7/12/2016, Hanoi



Homeland Security Expo 2016: Vietnam's first and only exhibition for Homeland and Internal Security

According to a report, Vietnamese homeland security expenditure is expected to grow at a compound annual growth rate (CAGR) of 15.9% during the next few years, to reach an estimated US\$ 3.6 billion in 2017.

Vietnam is the most talked nation in Asian region due to its relations and issues with the neighboring countries and defence ties. The country is looking forward to modernize its forces and security structure to contest the

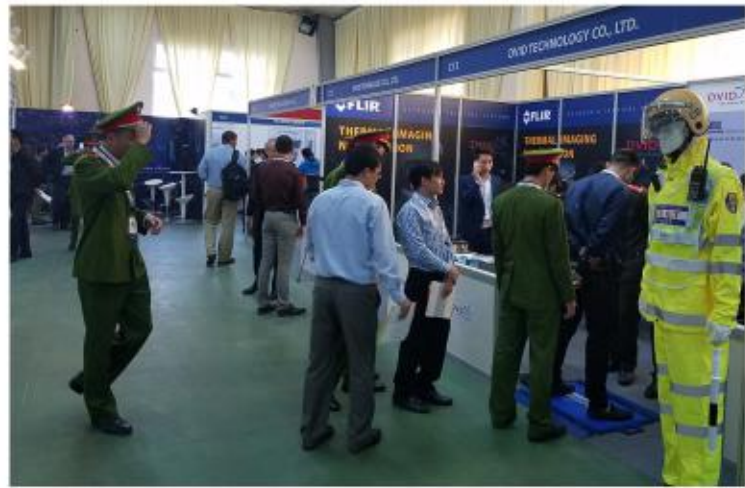
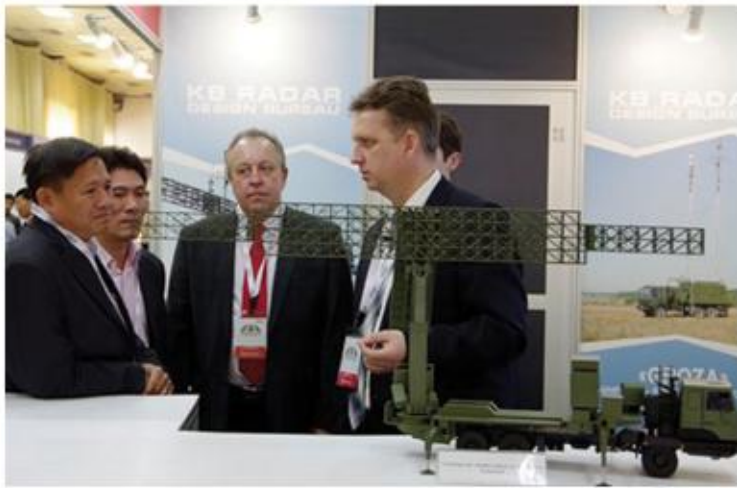
challenges in front of him. The business environment is also progressing where two international occurrence. Firstly, extending line of credit of \$500 million to Vietnam to help in strengthening its defence capabilities and secondly, upliftment of arms embargo by USA. Every defence exporting nations is now eyeing towards Vietnam as their potential buyer.

Since the country shares borders with several other countries, and enjoys a strategic location it also get

the international attention in security domain. Homeland security equipment manufacturers expect increased demand for equipment capable of enhancing seaport and airport security and also in the public and industrial security segments due to border issues as well as internal security challenges.

On the backdrop of key circumstances related to security and defence, Nexgen Exhibitions Pvt. Ltd., India its local partner i.e. EIFEC Co. Limited, Vietnam organized Vietnam's





first and only exhibition for Homeland and Internal Security i.e. Homeland Security Expo 2016 at International Center for Exhibitions, Hanoi (I.C.E. Hanoi), Vietnam on 7-8 December 2016. The event was maiden exhibition for penetrating the untapped market security and defence market.

The Exhibition:

The exhibition was maiden event for the Vietnamese Homeland Security market which is in buying zone currently. Few of the World's biggest companies participated in the exhibition and got tremendous response from the Vietnamese Homeland Security and Defence Stakeholders. The exhibition was duly supported by Foundation for Police Research-India and Vietnam Information Security Association-Vietnam.

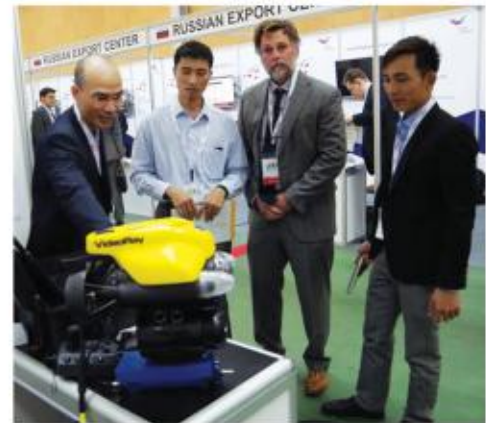
The Chief guest of Event was Mr. Nguyễn Tường Long, General Director of Technical Equipment Management Department, Logistic

and Technical Equipment Procurement Bureau. Other dignitaries like HE Mr. Martin Klepetko, Hon'ble Ambassador, Embassy of Czech Republic in Vietnam, HE Mohammad Shahab Ullah, Hon'ble Ambassador, Embassy of Bangladesh in Vietnam, Col. P.S. Punia Defence Attache, Government of India etc.

Few companies like General Dynamic Mission Systems from USA and MESIT from Czech Republic displayed their C4ISR solutions, Combat Search and Rescue radios and Tactical radio communication systems.

Other companies like Tata Motors from India and Emirate Special Vehicles from UAE participated in the category of special vehicle where visitors enquired about their special vehicles for army and police forces.

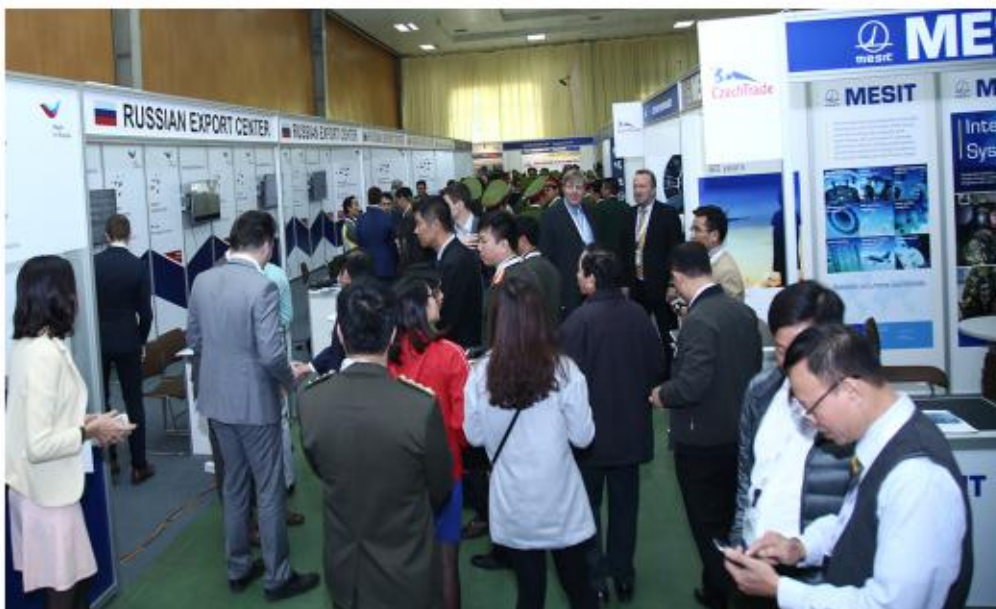
In addition several Pavilions from countries like Russia and Czech Republic also brought their companies in big numbers and experienced the exclusive visitorship from key



departments like Transportation Police Department, Information Technology Department, Technical Equipment Management Department, Logistic and Technical Equipment Procurement Bureau of Ministry of Public Security, Vietnam.

Other exhibitors like Covidence-Sweden, Dermalog-Germany, KB Radar-Belarus, Digital Barriers-UK, ICZ-Czech Republic, Reeco Science and Technology Co. Ltd-Vietnam, DVID Technology Co. Ltd.-Vietnam, Panasonic Systems-Singapore etc also showcased the latest technology in Surveillance, Rescue Radio, C4ISR Solutions, Radar Systems, Jamming Systems, Tactical Communications, Marine Systems, Unmanned Underwater Vehicles, Safety Transportation, Public Security, Night Vision, Baggage Screening, Special Vehicles etc.

The exhibition was visited by around 1500+ visitors from Ministry of Public Security, Ministry of Defence, Defence Attache, Ambassadors, Trade Promotion Agencies, Ministry of transportation etc.



Organiser



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